







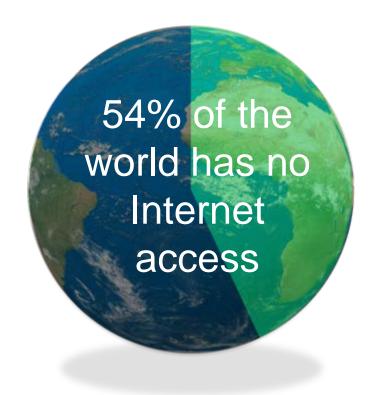
Tony Azzarelli
VP Regulatory and Government Affairs

#### The unconnected and underserved world (1)

World Average 53.6%

Developing Countries 65.9%

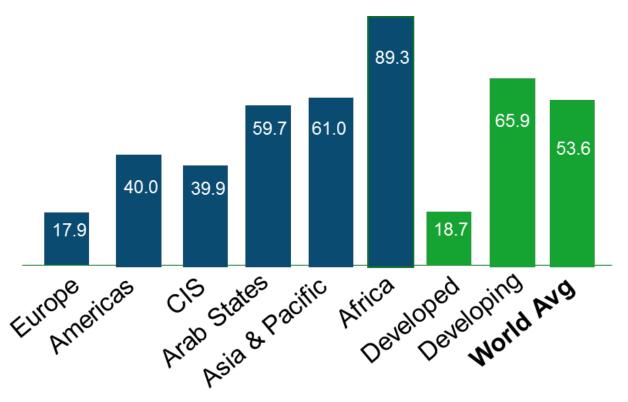
Developed Countries 18.7%



- Figures based on International Telecommunications Union's estimates for 2015

### The unconnected and underserved world (2)

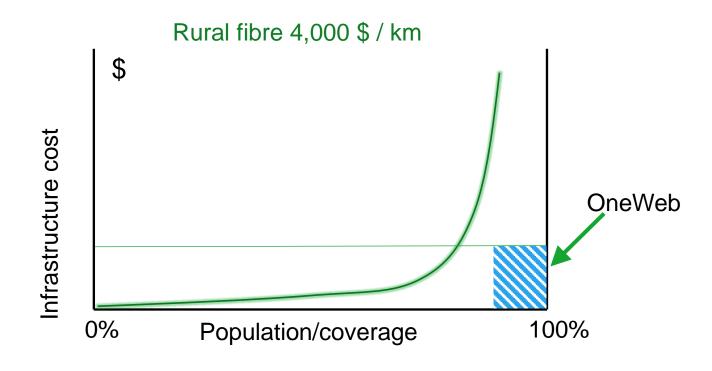
#### % of unconnected households



\*figures based on 2015 ITU estimates

## OneWeb is here to bridge the Digital Divide

- Prohibitive costs to deploy fibre in rural areas
- Satellite solutions are cost effective



#### World Class Group of Partners and Shareholders













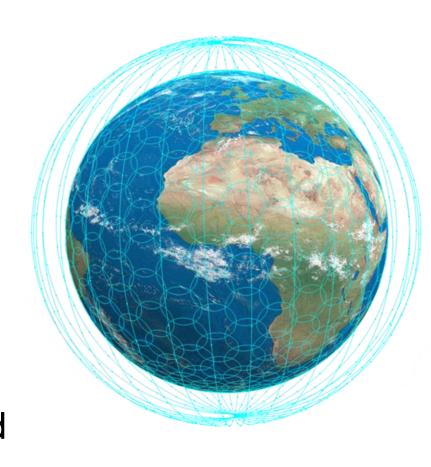




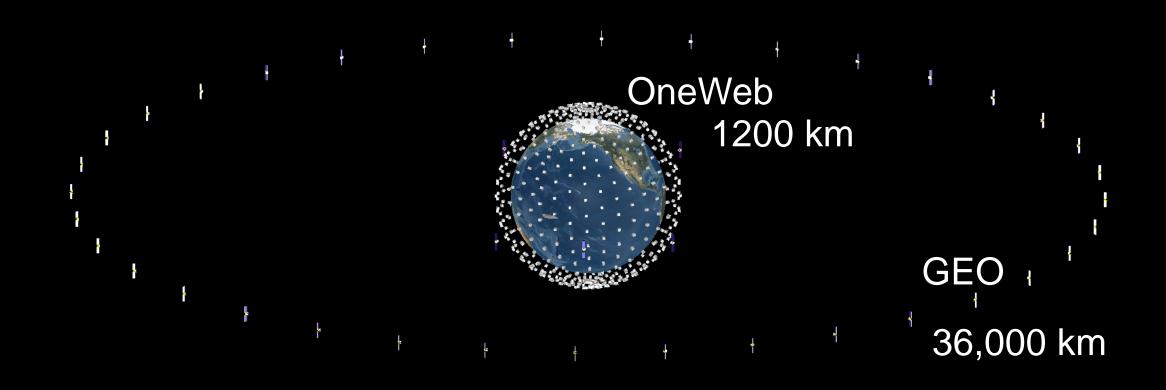


#### OneWeb's Global Constellation

- 648 satellites by 2020 initial deployment
- Low Earth Orbit altitude of 1,200 km
- 18 orbital planes 36 satellites per plane
- Ku-band and Ka-band
- Global coverage with high quality broadband



## OneWeb orbit is much lower than Geostationary



#### OneWeb's Broadband Quality

Comparable to terrestrial internet services

Speed: Download up to 50 Mbps

Upload up to 25 Mbps

Volume: 10 to 150+ GB per month

Latency: Round trip as low as 50 ms

Coverage: Everywhere thanks to High elevation angles

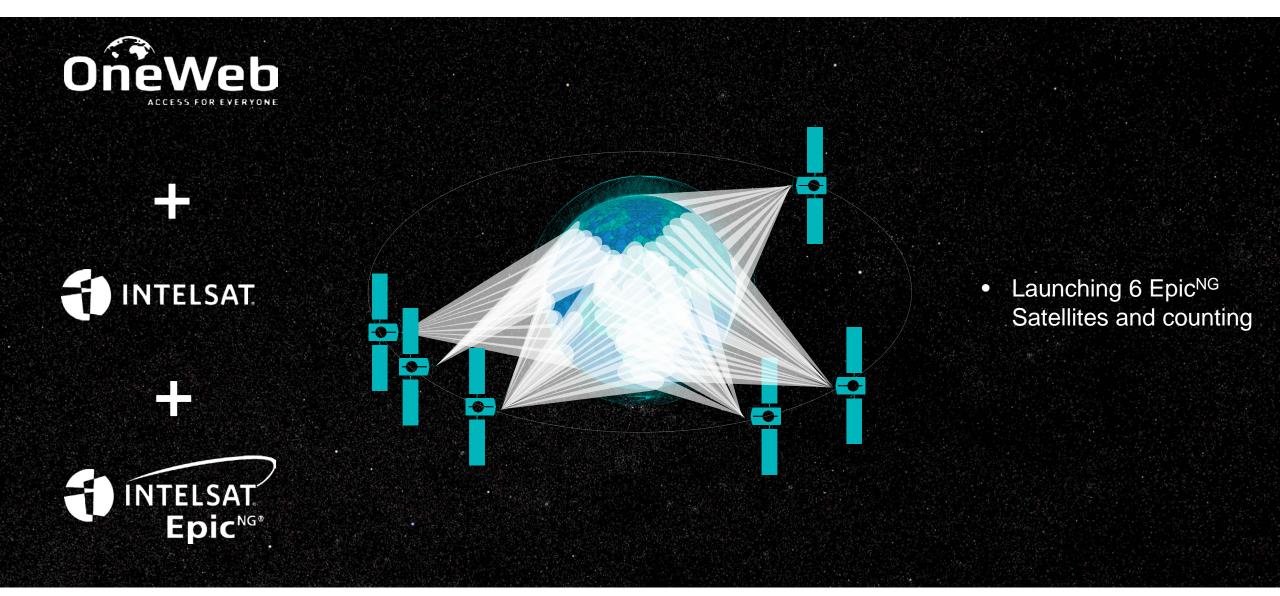
### OneWeb enables Connectivity and Growth

#### Citizens inclusion in the Digital Economy

- e-Government
- e-Medicine
- e-Learning
- e-Commerce

- e-Office
- Tele-conferencing
- Cloud computing
- e-Games

## OneWeb / Intelsat - Hybrid Network



#### OneWeb Will Serve Three Market Segments

#### **Satellite Broadband**

#### **Cellular Backhaul**

## **Enterprise Vertical Markets**

Consumer Residential

Macro-cell

Trains/Vehicular

 Corporate Small Enterprise

- Satellite Trunking
- Maritime / Oil&Gas

Integrated Small Cells

- Aeronautical
- Government
- Public Protection & Disaster Relief

#### Rural Broadband Access for Schools



## Coca Cola Kiosk - integrated Wifi and Cellular



#### Mobile Broadband









## First Responder – Emergency Services





#### Instant and Constant Infrastructure



### OneWeb Satellite Manufacturing

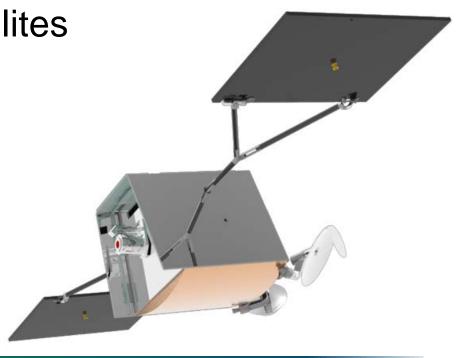
#### **Joint Venture**





Small, low cost and quick to build satellites

- High volume production
- Simple satellites
- Size: ~1 cubic meter, ~150 kg
- Lifetime: 7+ years
- De-orbit capability



#### OneWeb Ground Network



- Hughes developing and deploying network
- Requires 50-70 sites around the world



## OneWeb Launch Campaign from 2018

#### Arianespace / Soyuz Contract

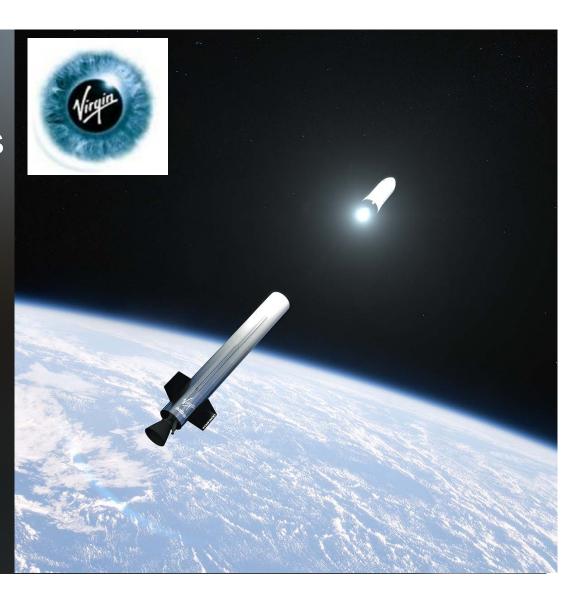
- 21 Soyuz + options
- 3 Separate launch pads
- First Launch 2017
- Campaign from 2018-2019



## Launchers – Virgin Galactic

- 39 Virgin Galactic launches
- From authorized space ports
- Immediate space access





#### OneWeb is a Good Stewards of Space

# OneWeb goal is to operate more cleanly and responsibly than current policies require

- Space is a shared, natural resource that must be protected
- Passionate about preventing debris creation
- Respecting existing space assets
- Ensuring a safe and sustainable space environment

#### Clean Space

#### OneWeb is Taking Responsible Measures

- Operating at a safe orbit (1200 km)
- Positional knowledge of satellites (by GPS and radars)
- In-orbit flight coordination & Space data sharing
- Maneuverability and deorbiting of satellite
- High reliability of deorbit components
- Spacecraft "designed for demise" at re-entry

## Thank you

